



Fleet Experience and Needs




Oct, 28, 2009

Purolator Facts

- **Canada's Largest Courier Company**
- **Canada's Largest Courier Hybrid Fleet**
- **3500 Pick Up and Delivery Vans**
- **1000 Trailers**
- **500 Tractors & Straight Trucks**
- **21 Dedicated Chartered Aircraft**
- **900 Ground Support Equipment**
- **Purolator USA**



Hybrids in Our Fleet

- 30 Series Gas Hybrids
 - 19 Series Diesel Hybrids
 - 155 Parallel Gas Hybrids
 - 1 Series Hybrid Medium Duty
 - 52 Hybrid Non Rev vehicles eg. Camry, Fusion
 - Tested a Hydrogen Electric Vehicle
 - Tested the Quicksider an Electric Vehicle
 - Currently working with HTUF on testing a Hydraulic Hybrid
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Incentives to Purchase

- **Green Subsidies MTO- 33% of Incremental Cost**
- **Fuel Savings**
- **Reduced Maintenance**
- **GHG Emission Reduction**
- **Green Corporate Image**



Results to Date

Purolator Courier Summary of 154 Hybrids

| Litres Saved | 2009 Total YTD | % Savings |
|-------------------------------------|-----------------------|------------------|
| Parallel Hybrid -Gas | 94,579 | 25% |
| Series Hybrid -Diesel | 26,142 | 45% |
| Series Hybrid -Gas | 28,504 | 30% |
| Total Litres Saved: | 149,224 | 33% |
| | US Gal 39,420 | |
| \$\$ Saved | 2009 Total YTD | |
| Parallel Hybrid -Gas | \$88,422 | |
| Series Hybrid -Diesel | \$23,014 | |
| Series Hybrid -Gas | \$26,684 | |
| Total \$\$ Saved: | \$138,119 | |
| GHG Emissions Saved (tonnes) | 2009 Total YTD | |
| Parallel Hybrid -Gas | 294 | |
| Series Hybrid -Diesel | 94 | |
| Series Hybrid -Gas | 89 | |
| Total GHG Saved: | 477 | |

Data Loggers

- Supplied by MTO
- Installed on 10 base Trucks
- Installed on 105 Hybrids
- Live Data Online starting November 09



Feedback

- Technicians were trained and accepted new technology
- Couriers adapted very well
- Customers like to hear we are doing our part to reduce GHG



Purolator Environmental Policy

“Purolator Courier Ltd. is committed to the protection and preservation of the environment in our operations and the performance of our services. It is the purpose of this Policy to be recognized by our customers, employees, community and stakeholders as a responsible business committed to continual improvement in environmental management and pollution prevention in all business activities”.

Bob Johnson
CEO

Thank You

